

A man and a woman in business attire are boarding a private jet. The woman is standing on the stairs, holding a white handbag, and the man is stepping up. A pilot in a dark uniform and sunglasses stands on the tarmac next to the aircraft. The background shows a clear blue sky and other planes in the distance.

FOCUS ON

**VIENNA AIRPORT FBO
WITH BETTINA SCHMITL**

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Q1

Can you tell us about Your FBO and its services?

Vienna Airport FBO is the largest and most experienced FBO at Vienna Airport. As a 100% subsidiary we operate our own technical equipment at the apron. We offer a very wide range of services – from our own hangars to aircraft refuelling, from luxurious Pax Lounges to all amenities for the crews.

Q2

What sets Your FBO apart from other FBOs in the industry?

As we provide all services ourselves and operate our own equipment, our customers receive all services from a single source, which makes the entire process particularly smooth and convenient for them.



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Q3

What are your goals and expectations for Your FBO in 2024?

We are constantly working to become even better and offer our customers an even higher level of comfort. This spring, for example, we reopened our new Pax Lounge and reception area following a complete refurbishment.

Q4

What message would you like to share with our audience about Your FBO?

We are always pleased to be at your disposal and endeavour to cater to the individual needs of each and every customer. All our staff will make every possible effort to make your stay with us unforgettable.



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Q5

How does Your FBO prioritize safety and security for its clients?

Safety and security have always been our very first priority. As a wholly owned subsidiary of Vienna Airport, we are also obliged to comply with the particularly high safety standards of Vienna Airport in all individual process steps and are regularly audited in this regard.

Q6

What initiatives is Your FBO undertaking to promote sustainability and environmental responsibility?

As part of the Vienna Airport Group, we are also part of its extensive sustainability programme. Vienna Airport FBO is therefore pleased to announce that we have been operating completely climate-neutral since the beginning of 2023.



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Q7

How does Your FBO foster a positive company culture and support the growth and development of its team members?

At Vienna Airport FBO we hold regular team meetings, conduct regular employee surveys and regular appraisal interviews between employees and their direct line managers are also part of our corporate culture. This is probably one of the reasons why we have a large number of long-serving employees.

Q8

Can you discuss any upcoming expansions or developments planned for Your FBO?

Now that our Pax Lounge and reception area have just been redesigned, we are currently evaluating new topics and projects internally. It would therefore be too early to communicate anything externally at the moment.



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